Board of Harbor Commissioners

Crescent City Harbor District

August 20, 2024 Regular Harbor Commission Meeting



Regular Meeting

Board of Harbor Commissioners of the Crescent City Harbor District

Harry Adams, President Rick Shepherd, Secretary
Wes White, Commissioner; Brian Stone, Commissioner; Gerhard Weber, Commissioner

AGENDA

Date: Tuesday, August 20, 2024

Time: Open Session 2:00 p.m.

Place: 101 Citizens Dock, Crescent City, CA, and via Zoom Webinar,

VIRTUAL MEETING OPTIONS

TO WATCH (via online)

TO LISTEN (via telephone)

https://us02web.zoom.us/j/6127377734

Dial (669) 900-6833, please enter 612 737 7734# (meeting ID)

or, one tap mobile: +16699006833,,6127377734#

1. Preliminary Items

- a. Call to Order
- b. Roll Call
- c. Pledge of Allegiance
- d. General Public Comments

The general comment period is provided for subjects not included on the agenda. Each person is limited to a maximum of 3 minutes of speaking time. The Board may not take action on non-agendized matters. However, the Board or its staff may briefly respond to statements or questions from the public. (Gov. Code § 54954.2(a)(2))

2. Presentation from Community Systems Solutions (CSS) on a Draft CCHD Strategic Development Plan (Update #2).

3. Consent Calendar

Consent Calendar items are considered routine and will be approved by one motion. The public, staff, or Commissioners may request specific items be removed from the Consent Calendar for separate consideration.

a. Approve Meeting Minutes of the August 6, 2024 Regular CCHD Board Meeting.

4. New Business

a. Consider and Vote to Approve Revised CCHD Credit Card Policies.

5. Old Business

- a. Discuss Measures to Address Problems from Fireworks Within the Harbor District.
- b. Consider Recommendation of RFP Ad Hoc Committee, and Vote to Approve Development Proposal from CREDE (Commercial Real Estate Development Enterprises).
- c. Consider Draft Response to 2023/2024 Report of the Del Norte County Civil Grand Jury.

6. Communications and Reports

- a. Revenue Generation Progress Report
- b. Financial Status Update
- c. CEO/Harbormaster Report
- d. Harbor Commissioner & Ad Hoc Committee Reports

7. MEETING ADJOURNMENT

*** PLEASE NOTE: THE SEPTEMBER 3, 2024 BOARD MEETING HAS BEEN CANCELLED IN OBSERVANCE OF THE LABOR DAY HOLIDAY PERIOD ***

Adjournment of the Board of Harbor Commissioners will be until the next meeting scheduled for <u>Tuesday</u>, <u>September 17, 2024</u>, at 2 p.m. PDT. The Crescent City Harbor District complies with the Americans with Disabilities Act. Upon request, this agenda will be made available in appropriate alternative formats to person with disabilities, as required by Section 12132 of the Americans with Disabilities Act of 1990 (42 U.S.C. §12132). Any person with a disability who requires modification in order to participate in a meeting should direct such request to (707) 464-6174 at least 48 hours before the meeting, if possible.



- 1. Preliminary Items
 - a. Call to Order
 - b. Roll Call
 - c. Pledge of Allegiance



1. Preliminary Items

d. General Public Comments

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2. Presentation from Community Systems Solutions (CSS) on a Draft CCHD Strategic Development Plan (Update #2).



August 20, 2024

RE: CCHD Strategic Development Plan - Update and Board Report

Commissioners,

Attached to this memo is the next update of the draft of the CCHD Strategic Development Plan.

This draft includes all the proposed developments for each of the properties. Many of these were not included in the previous draft as we had not completed those items yet. We have also added three additional proposed developments since the last board meeting based on the walk of the Harbor with Steve Opps and conversations with Habor CEO Tim Petrick: a Boardwalk with shops; Conference and Banquet facility; and a new ice plant.

This draft also includes the Appendix documents.

This draft does not include any comments from the Harbor Commissioners. We will add those into the next draft to be presented at your first September meeting.

At the August 20 Board meeting, we will review the key plan elements and take Board comment.

The goals of the Strategic Development Plan are to identify areas of development and types of development that will be encouraged in the Harbor. Efforts will be made to use the plan to recruit businesses to the Harbor for these types of development. The Harbor intends that much of the cost of development that support private business will be paid for by those businesses or other third parties, including from grant funds and government appropriations.

CCHD Strategic Development Plan Timeline

- 1. Review revised Draft Plan Document to CCHD Board of Directors for input (Aug. 20, 2024).
- 2. Create final Strategic Development Plan.
- 3. Present Draft Final Strategic Plan to CCHD Board of Commissioners for input (Sept. 3, 2024).
- 4. Board adopt Strategic Plan (with any needed revisions).

Draft Strategic Development Plan Document overview

The attached Strategic Development Plan DRAFT includes a summary and the key elements of the four previously adopted plans/reports which guide development in the Harbor:

- Crescent City Harbor Coastal Land Use Plan
- Municipal Service Review & Sphere of Influence Update
- AB 691 Sea-Level Rise Assessment
- Crescent City Harbor District 10-Year Strategic Plan: 2018-2028

In the Strategic Development Plan, CCHD confirms that this plan, like previous plans, prioritizes commercial fishing: "The District is committed to actively working to keep commercial fishing and processing possible in Crescent City...Fishing activities are a critical component of the Del Norte County economy, an inseparable part of the community's heritage, and a key attractor for tourists.

The Strategic Plan includes a master map of the harbor, and 5 area maps, with new proposed developments identified by Harbormaster / CEO Tim Petrick, some of which are included in previous Harbor plans and others which have been discussed by the Board in the past.

The review of proposed projects includes a Proposed Development Chart which lists each of the recommended developments and information about the development and the parcel it is located on.

The Review of Proposed Projects section includes a page-by-page summary of each of the proposed developments with a picture or illustration of each example. The illustrations and pictures are meant as an example, not the exact item that will go on that property.

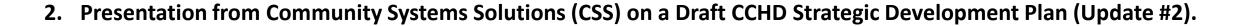
We look forward to reviewing this with you and getting your input to incorporate in the CCHD Strategic Development Plan at your August 20th Board Meeting.

Thank you,

Michael Bahr, CEO Community System Solutions







https://www.ccharbor.com/files/ee4636928/Strategic+Development+Plan+DRAFT+8_16_24+v2.pdf



3. Consent Calendar

Consent Calendar items are considered routine and will be approved by one motion. The public, staff, or Commissioners may request specific items be removed from the Consent Calendar for separate consideration.

a. Approve Minutes of the August 6, 2024 Regular Meeting.

Regular Meeting Minutes of the

Board of Harbor Commissioners of the Crescent City Harbor District

Harbor District Office, 101 Citizens Dock Road Crescent City, CA 95531 August 6, 2024 2:00 p.m.



Board of Harbor Commissioners of the Crescent City Harbor District

MINUTES

Regular Session, Tuesday, August 6, 2024, at 2:00 P.M.

CALL TO ORDER: 2:00 PM

ROLL CALL:

PRESENT: President HARRY ADAMS

Secretary RICK SHEPHERD Commissioner GERHARD WEBER

Commissioner WES WHITE

ABSENT: Commissioner BRIAN STONE

1) General Public Comments

No members of the public commented.

2) Consent Calendar

2A) Approve Meeting Minutes of the July 16, 2024 Regular CCHD Board Meeting.

A member of the public, Sandy Moreno, voiced objections to the minutes, asserting that they failed to capture concerns she had expressed during the meeting. Specifically, she mentioned raising the issue that several Commissioners might not be seeking re-election, and she believed it was important for the public to be informed about which Commissioners may have decided not to run. Ms. Moreno highlighted the potential impact if three incumbents chose not to run and no new candidates qualified for the ballot. She warned that such a scenario could result in the Board lacking a quorum, which would necessitate the Del Norte County Board of Supervisors appointing new Harbor Commissioners in lieu of an election. Additionally, she criticized the practice of introducing substantial and complex agenda items for both discussion and a vote within the same meeting, without allowing sufficient time for the Board and the public to fully consider the implications. She advocated for a process in which significant agenda items would be discussed first and then brought back for a vote at a subsequent meeting.

Following Ms. Moreno's remarks, the Board acknowledged her comments but did not express any intent to revise the minutes. Commissioner Shepherd then **moved** to approve the minutes, and Commissioner White **seconded** the motion.

POLLED VOTE was called, MOTION CARRIED

AYES: WEBER, WHITE, SHEPHERD, ADAMS // NAYS: NONE

ABSENT: STONE **// ABSTAIN:** NONE

3) New Business

3A) Consider and Vote to Approve a "Kites for Kids" Festival to Be Held on August 31, 2024 along South Beach, with Event Fees Waived.

The Board reviewed a proposal presented by Del Norte Realtor Patricia Swift for a "Kites for Kids" fundraiser, which was seeking to support a companion "Kicks for Kids" program. The kite festival, set for August 31, 2024, at South Beach, aimed to raise awareness and collect donations to provide shoes and socks for 50 children in the local school district. The festival was planned to include music, food vendors, and merchants. The proposal allowed for the Harbor District to collect 6% of gross receipts from food vendors. In keeping with past practice for non-profit events, it was proposed that the event fee be waived. The Board's discussion expressed support for the event, and emphasized the importance of community engagement. After considering the logistical aspects of the event, including vendor placement within the Redwood Harbor Village RV Park and overflow lot, Secretary Shepherd **moved** to approve the proposal, and Commissioner Weber **seconded** the motion.

3B) Presentation from Community Systems Solutions (CSS) on a Draft Strategic Development Plan Identifying Areas for Development and Types of Development that will be Encouraged in the Harbor.

Mike Bahr, the CEO and Grant Writer for the consulting firm Community Systems Solutions (CSS), presented an in-depth update on the Draft CCHD Strategic Development Plan. Mr. Bahr was joined by Aislene Delane, Grant Writer and Manager for CSS, who presented additional material. Together they outlined the approach used during the drafting of the plan, focusing on identifying specific areas within the harbor suitable for development and defining the types of developments that should be encouraged within the Harbor District. The presentation aimed to provide clarity on the harbor's development strategy while maintaining alignment with existing plans and regulations. Importantly, the draft plan emphasized that commercial fishing would remain the central priority for the harbor, while also acknowledging the need to diversify revenue streams to ensure the harbor's financial sustainability in the long term.

Ms. Delane explained that the Draft Strategic Development Plan was informed by four critical guiding documents: the Crescent City Harbor Coastal Land Use Plan, the Municipal Service Review & Sphere of Influence Update, the AB 691 Sea-Level Rise Assessment, and the existing CCHD 10-Year Strategic Plan. Ms. Delane provided a detailed review of each document, explaining how they set the framework for future development. For example, the Coastal Land

Use Plan, adopted by the Board in 2020 and later approved by the California Coastal Commission, outlined the permitted uses of harbor land and dictated which areas fell under state jurisdiction. Recent changes had shifted more permitting authority from local jurisdictions to the Coastal Commission, adding complexity and expense to the approval process.

Mr. Bahr then took the podium and explained that the draft strategic plan divided the harbor into five distinct sections, each with tailored development proposals. These proposals ranged from visitor-serving amenities such as boutique hotels and restaurants to critical infrastructure upgrades for commercial fishing operations. For example, one proposed development envisioned a hotel and convention center, which while potentially lucrative, would require amendments to the existing land use plan to allow for non-conforming uses. Other proposed projects included an expanded boatyard, wind energy facilities, a fish market with retail space, and aquaculture operations. The CSS team highlighted that many of these developments had been discussed previously but had been consolidated into this plan to present a cohesive vision for the harbor's future.

The presentation included a detailed map of the harbor, showing the location of approximately 34 potential development sites. These sites included areas designated for small-scale visitor amenities, such as a high-end car wash and convenience store, as well as larger projects such as vacation rentals and mixed-use developments. For each proposed project, the draft plan included a project page summarizing its intended use, potential revenue generation, and alignment with the harbor's existing strategic goals. Although some project pages were not yet finalized, CSS assured the Board that they would be ready for the August 20, 2024 Board meeting.

The discussion also touched on the challenges posed by regulatory changes, particularly those involving the Coastal Commission's jurisdiction over permitting. Commissioner White expressed concerns that despite years of planning and investment in local land use planning documents, state-level decisions were now overriding local control. For instance, the Coastal Commission had recently ruled that certain areas within the harbor previously exempt from state oversight would now require state permits, complicating development efforts due to increased time and cost for permitting. CSS emphasized that the strategic plan had been designed to be flexible enough to adapt to these types of regulatory challenges, while still pursuing the harbor's development goals in a realistically achievable fashion.

Revenue projections were also a key focus of the discussion. CSS provided a framework for estimating potential income from various types of development, noting that high-end projects with larger footprints, such as hotels or commercial fishing facilities, would likely generate more revenue than smaller-scale initiatives like restaurants or retail spaces. However, the final revenue potential for each project would depend on the specific business plans submitted by private developers, which were yet to be determined. CSS recommended that the Board prioritize developments that offered the greatest financial return while considering the long-term sustainability and compatibility with the harbor's mission.

CEO/Harbormaster Tim Petrick expressed strong support for the strategic plan, emphasizing that it was critical for the harbor's future. He reiterated that while commercial fishing remained the cornerstone of the harbor's operations, the fishing industry alone did not have the capacity to generate sufficient revenue to meet the Harbor District's financial needs. This was true especially considering the tens of millions of dollars of deferred maintenance and

infrastructure restoration that would be required in the coming years. Therefore, diversifying the harbor's economic activities, particularly through visitor-serving developments and environmentally conscious projects, would be essential. Mr. Petrick highlighted several infrastructure projects that were already underway, such as for a new seawall and Citizens' Dock, funded by grants such as the Port Infrastructure Development Program (PIDP) and the Hazard Mitigation Grant Program (HMGP), that would provide the foundation for future development.

Board members voiced general approval of the draft plan, recognizing it as an important tool for aligning public and private investment in the harbor. However, they also acknowledged the need for ongoing flexibility as specific projects move forward. The Board emphasized that the plan should not be static. Instead, it should evolve as new opportunities arose, and as public input was incorporated. The Board discussed the importance of striking a balance between preserving the harbor's historic character and expanding its capacity to attract new businesses and visitors. The strategic planning process was seen as a necessary step toward ensuring that the harbor remained a vital economic engine for Del Norte County while preserving its unique heritage.

The agenda item concluded with a timeline for finalizing the strategic plan, which included further revisions based on Board and public feedback, with a target adoption date in September 2024. The Board and CSS agreed that engaging with the public and potential investors early in the process would be essential for building consensus and securing the necessary funding for long-term projects. The comprehensive and forward-looking nature of the Draft Strategic Development Plan was praised as a critical step in positioning the Crescent City Harbor District for future success, while still honoring its commitment to the commercial fishing industry that had long defined the harbor's identity.

During the public comment period, Sandy Moreno raised concerns that there might not be sufficient parking to support new development plans. She also discussed the impact of weather on tourism. She stressed that while certain development plans, such as business offices, would be less dependent on weather, many of the proposed projects, especially those aimed at attracting visitors, could face significant limitations given Crescent City's inclement winter weather.

3C) Presentation from Moffatt & Nichol on the Status of Infrastructure Projects.

Representatives from the engineering firm Moffatt & Nichol (M&N) provided a detailed presentation on the status of multiple critical infrastructure projects at the harbor. The presentation was led by Project Manager Younes Nouri, with assistance from Project Director Robert Sloop. The primary focus of the presentation was the seawall and Citizens Dock replacement project, which had been identified as a high-priority initiative to support the harbor's commercial fishing operations. Additionally, the M&N team discussed ongoing work on several other projects, including the South Beach restroom project, the beneficial use of dredged material, and FEMA winter storm repair funding.

The presentation began with an overview of the seawall and Citizens Dock replacement, highlighting the substantial progress made since the project kickoff in November of 2023. The team emphasized the significance of these structures to the harbor's commercial fishing industry. The preliminary design phase focused on developing a comprehensive understanding of environmental impacts, structural requirements, and securing the necessary permits.

One of the key challenges identified was the need to update geotechnical data to ensure that the design would be cost-effective and compliant with current seismic standards. Initial geotechnical reports based on older studies assumed worst-case scenarios for seismic activity, which resulted in prohibitively high-cost estimates for the infrastructure projects in order to allow for such extreme seismic activity. Given these findings, the M&N project team decided to pause the design work and collect fresh geotechnical data that could allow for reconsideration of worst-case scenarios. This decision, while causing a temporary delay, was essential to refining the design and ensuring that the project remained financially feasible given the grant funding constraints.

The new geotechnical data was being processed and would be available within the next few weeks. This data would directly inform the final structural design, helping to determine key details such as the type of materials to be used, the configuration of the seawall, and the stability of the bedrock beneath the site. The team emphasized that while the current plan involved using steel sheet piles for the seawall, the exact configuration might change based on the new geotechnical data. For example, if the rock formations were found to be softer than anticipated, alternative designs might be required to maintain structural integrity without drastically increasing costs.

Throughout the project planning, stakeholder engagement had been a crucial component of the decision-making process. For example, in February and March of 2024, the team had conducted multiple rounds of consultations with local fishermen, fish buyers, and the community at large. Based on this input, twelve initial design alternatives were considered and subsequently narrowed down to six viable options. Following additional feedback from the community and the Board of Commissioners, a preferred alternative was selected that allowed for a phased approach to construction.

The preferred design involved constructing a new pier south of the existing structure, before demolishing the existing Citizens Dock. This approach would ensure that commercial fishing operations could continue uninterrupted, as the new pier would be fully operational before any demolition began. The team also highlighted that the selected design provided the flexibility needed to account for potential environmental and regulatory changes, minimizing the risk of delays once construction began.

A significant portion of the presentation focused on the complex regulatory environment that governs marine infrastructure projects. The representatives from Moffatt & Nichol noted that obtaining the necessary permits for in-water construction typically takes between 18 to 24 months, a timeline that posed one of the most substantial challenges to the project. The permitting process involved multiple state and federal agencies, each with their own review timelines and requirements.

To mitigate potential delays, the project team had been proactive in engaging with regulatory agencies from the outset. For example, they secured permits for the recent geotechnical drilling operation in less than a week — an unusually fast turnaround for such work. This success was attributed to leveraging established relationships and maintaining consistent communication with key agency contacts. The team assured the Board that similar strategies would be employed as the project moved forward, especially during the critical environmental review stages.

The environmental permitting process, which included compliance with NEPA (National Environmental Policy Act) and CEQA (California Environmental Quality Act), would largely dictate the overall project timeline. While the team had already initiated this process, they stressed that certain mandatory review periods, such as the 120-day agency response time, were beyond their control. However, they remained optimistic that continued proactive engagement would help expedite the review process whenever possible.

One of the more technical aspects of the presentation centered on the geotechnical studies being conducted to determine the characteristics of the bedrock and soil at the project site. The initial phase of geotechnical engineering, completed last December (2023), provided preliminary recommendations for the structural replacement. However, those recommendations had been based on regional data that proved overly conservative and resulted in inflated cost estimates.

To address that problem, the project team had conducted additional geotechnical drilling the previous week, focusing on three key locations within the harbor. The drill rig collected samples from depths of up to 70 feet below the mudline. The samples were still being analyzed to provide a clearer understanding of the rock formations and soil conditions. The results, expected within two weeks, would directly impact the engineering design.

The Board was informed that the design process involved advancing in stages, with 15% and 30% design milestones already completed. These design packages, which included detailed drawings and structural calculations, were provided to the Board for review. The team explained that the design progression was essential not only for engineering purposes but also for advancing the permitting process, as regulatory agencies required a 30% design submission before environmental reviews could proceed.

Looking ahead, the project team provided an updated timeline, noting that full construction of the seawall and Citizens Dock replacement was expected to begin in the summer of 2026. The timing was constrained by environmental regulations that limited in-water construction to the July-to-October window each year. The representatives emphasized that while this timeline was ambitious, they were committed to staying on track by closely monitoring the critical path activities that influenced the overall schedule.

In addition to the main infrastructure projects, the team briefly discussed the status of other harbor initiatives. For example, the South Beach restroom permitting process had been launched the previous month and was expected to take approximately eight months to complete, pending approval from the California Coastal Commission. Meanwhile, efforts to secure FEMA reimbursement for damages from a major winter storm were ongoing, with Moffatt & Nichol providing support for cost estimation and documentation.

The presentation concluded with assurances that the project team would continue to provide clear and actionable updates to the Board at key decision points. While much of the documentation was highly technical, the team's commitment was to distill the information into accessible summaries that facilitated informed decision-making. The representatives also expressed confidence that their proactive approach to stakeholder engagement, regulatory compliance, and project management would enable them to deliver the infrastructure upgrades on time and within budget, despite the inherent challenges of working in a complex marine environment.

The next significant update was expected once the new geotechnical data had been fully analyzed and integrated into the design. At that stage, the Board would likely be asked to review updated cost estimates and consider any necessary adjustments to the project plan. The overall sentiment from the presentation was one of cautious optimism, as the project continued to progress steadily toward its goal of revitalizing the harbor's infrastructure for the long term.

3D) Consider and Vote to Approve Real Estate Development and Project Management Proposal from CREDE (Commercial Real Estate Development Enterprises)

The Board next considered a proposal from CREDE (Commercial Real Estate Development Enterprises) to provide real estate development and project management services. The proposal included a \$30,000 initial contract to assist with planning, attracting, and managing development projects. Steve Opp, a principal at CREDE, provided a detailed presentation in which he outlined the past experience of CREDE and its preferred approach to support the Harbor District's long-term vision.

CEO/Harbormaster Tim Petrick introduced Mr. Opp as a "developer matchmaker," highlighting that CREDE's role would be to craft development plans that appealed to credible developers and investors who could follow through on commitments. This approach aimed to avoid past experiences where enticing proposals were made by developers but ultimately failed to materialize into tangible results due to the proposers' lack of financial means.

Mr. Opp noted that CCHD had significant potential, but the District needed to refine its approach to make the harbor more appealing to businesses capable of significant investments. He explained that CREDE's expertise was in identifying viable development opportunities, breaking them down into manageable projects, and connecting those opportunities with the appropriate developers. The goal would be to create a coherent vision that aligned with the District's objectives while also remaining attractive to developers.

CREDE's team would focus on identifying specific, actionable development projects — everything ranging from cold storage facilities for the fishing fleet to hotels for tourists. Mr. Opp explained that developers tended to specialize in specific areas (e.g., hotels or industrial) rather than across multiple sectors. Therefore, CREDE would also assist in packaging harbor opportunities into financially viable projects that specialized developers could easily evaluate and commit to.

The \$30,000 contract proposal represented the first step in a larger process. CREDE's initial work would include conducting a feasibility assessment, refining development plans, and engaging directly with potential developers to determine which projects would be the most financially viable. This process would involve taking the broader conceptual plans for the harbor, such as those presented earlier in the meeting during discussion of the harbor's strategic plan, and then translating them into detailed, actionable proposals that would be attractive for developers and investors.

Mr. Opp stressed that the purpose of this initial phase would not be to merely create a theoretical feasibility study that would collect dust on a bookshelf, but rather to gather real-world market feedback from developers with the proven financial capacity to invest in the harbor. The process would involve CREDE reaching out to its network of industry contacts, discussing specific projects, and gathering data on what amount developers would be willing to invest.

The CREDE proposal also included support for planning and permitting, which would be critical to moving projects from concept to construction. CREDE's experience managing these processes would ensure that projects would be designed with regulatory requirements in mind, reducing delays and increasing the likelihood of success.

Board members expressed interest in CREDE's approach but also raised questions about how this proposal would fit within the broader vision for the harbor. Commissioner White specifically asked whether CREDE could help the District establish a clear, unified vision similar to the transformation of Bandon Dunes into a renowned golfing destination. Mr. Opp confirmed that CREDE's role would include not only testing the feasibility of specific projects but also helping the District refine its overall development strategy and vision.

During the public comment period, Sandy Moreno inquired about the costs beyond the initial \$30,000 proposal. Mr. Opp explained that the costs would depend on the complexity of the projects and the level of detail required. For example, high-end developments like boutique hotels tended to require more specialized expertise and therefore had higher development costs, while industrial projects were generally simpler and cheaper to complete. Mr. Opp estimated that fully managing development throughout the entire harbor, from start to finish, could cost up to \$500,000 in fees, with a similar amount of corresponding fees from architectural firms. However, he emphasized that the initial proposal was simply to provide actionable insights without committing to such a substantial investment upfront.

The Board concluded the discussion by appointing an ad hoc committee consisting of Secretary Shepherd and Commissioner White, to work with CREDE to further explore the proposal. The ad hoc committee was tasked with meeting before the next full Board meeting. The ad hoc would discuss the specifics of the CREDE proposal in detail, gather additional information, and determine whether to recommend moving forward with CREDE's services. Ms. Moreno expressed appreciation for the Board's cautious approach in considering the CREDE proposal. She also wanted the public to have an opportunity to think through the wisdom of engaging with CREDE before the Board made the decision to fund the proposal.

3E) Consider and Vote to Approve Amendment to a Lease with Port O' Pints Brewing Company LLC, to Expand the Leased Premises.

The Board next proceeded with a detailed discussion about expanding the existing lease for the Port O' Pints brewing company. The proposed amendment would add a 20 by 60-foot section of land to the lease, enabling the brewery to park food trucks in this expanded space. The initial leased area already included a 20 by 40-foot fenced section that had been partially developed by the brewery. The proposed expansion would allow for additional commercial activities.

An important aspect of the amendment was the inclusion of a clause that ensured any economic activity within the leased area would be subject to the existing 6% revenue-sharing agreement. Initially, the brewery planned to operate its own food truck in that space; however, after securing approval from the Coastal Commission to have up to three food trucks, the lessee Dr. John Kirk opted to contract with outside food truck operators instead. To capture all potential revenue, the amendment clarified that the 6% revenue-sharing applied to any income generated by the food trucks, as well as any other activities within the lease area. Additionally, the base rent for the expanded lease area would increase by \$400 per month.

During the public comment period, Sandy Moreno asked how revenue would be tracked and audited, particularly regarding the food trucks. It was clarified that the lease included audit provisions that would allow for quarterly reviews of financial records to ensure accurate revenue reporting and collection of the 6% share. Don Marshall expressed his support for the amendment, noting that the Asian Fusion food truck already operating in the leased area had been serving high quality food in his opinion, and it appeared to have been well received by the public.

Commissioners then discussed the logistics and benefits of allowing up to three food trucks to operate in the space. The consensus was that expanding the lease would be a positive step, generating new revenue from previously underutilized land while simplifying the Harbor District's role by leaving the food truck management responsibilities to the brewery.

Commissioner Shepherd then **moved** to approve the lease amendment, and Commissioner Weber **seconded** the motion.

POLLED VOTE was called, MOTION CARRIED

AYES: SHEPHERD, WHITE, WEBER, ADAMS // NAYS: NONE

ABSENT: STONE // ABSTAIN: NONE

3F) Acknowledge 2023/2024 Report of the Del Norte County Civil Grand Jury

The discussion was initiated with the acknowledgment that the report had been received. This led to public comments where concerns and criticisms were voiced regarding the report's findings and the Harbor District's response to the issues raised.

Linda Sutter, a member of the public, expressed her frustration over the lack of action in response to previous concerns she had raised, specifically regarding credit card charges. She mentioned that despite her efforts to highlight these issues over time, it seemed that her concerns had been ignored. Despite the findings of the grand jury's report, she indicated her intention to escalate the matter by involving the Attorney General's office.

In response, Commissioner Shepherd noted that addressing Ms. Sutter's concerns had consumed significant staff time and public resources. While some of her concerns were validated, it was pointed out that many of her investigations did not uncover any significant issues, which led to concerns about the waste of public funds in responding to unfounded claims from the public.

The conversation then turned to a broader critique of the Harbor's existing policies, particularly regarding credit card use, which Ms. Sutter emphasized was an area needing immediate improvement. The sentiment was echoed by Sandy Moreno, another member of the public, who expressed disappointment with the scope of the grand jury's investigation, suggesting that it only scratched the surface of the issues within the Harbor District in her opinion.

Commissioner White raised a question about a credit card policy that was reportedly drafted in November but never fully implemented. CEO/Harbormaster Tim Petrick explained that the draft was part of a larger set of policies that were never finalized. He assured the Board that these policies, including the credit card policy, would be presented for approval at upcoming meetings, beginning with the credit card policy. Mr. Petrick also committed to ensuring all grand jury findings would be addressed within the next few meetings.

3G) Appoint Ad Hoc Committee to Consider Amendments to Commission Bylaws

President Adams appointed Commissioners Weber and White to an Ad Hoc Committee to consider amendments to the bylaws of the Board of Commissioners. The Board expressed its intention to hold a Special Meeting to deliberate on new amendments and receive public comment after the findings of the Ad Hoc Committee were presented.

3H) Consider and Approve a Resolution to Withdraw from the Tri-Agency Economic Development Authority and Authorize the Harbormaster to Execute a Dissolution Agreement.

President Adams continued this agenda item to a future meeting because the Harbor District was waiting to receive a draft dissolution agreement being prepared by the attorneys for the City and County.

4) Old Business

4A) Discuss Measures to Address Problems from Fireworks within the Harbor District.

The agenda item addressed ongoing problems caused by fireworks within the Harbor District. The discussion began with a notification of an upcoming meeting between the Harbor, City, and County, to establish a unified strategy. The meeting was planned for August 19th.

The discussion then began among Commissioners. The initial discussion focused on illegal fireworks, as opposed to less dangerous and legal fireworks. President Adams emphasized that illegal aerial fireworks should be stopped entirely within the Harbor District, particularly in the parking lot area, which was damaged from a few small fires. He further argued that the harbor was highly vulnerable to fire hazards due to flammable materials present in boats and workshops. Evidence of bottle rockets having landed on boats near flammable materials such as lacquer was discussed, underscoring how dangerous the situation had become. As the discussion proceeded, President Adams advocated for an absolute ban on all fireworks, whether or not they were currently classified as legal or illegal, within the entire Harbor District boundaries. He stressed the need for an ordinance to enforce this ban.

CEO/Harbormaster Tim Petrick explained that while he agreed with the need for action, any new ordinance would need to align with broader regulations from the city and county to ensure enforceability. He emphasized that a coordinated approach with local authorities would be essential before finalizing the harbor's own rules. However, Commissioner Shepherd expressed concerns that waiting for broader discussions could delay necessary action, risking further damage and accidents.

Public comments offered mixed perspectives. Don Marshall shared his amazement at the sheer volume of private fireworks displayed, acknowledging the danger they posed, but also appreciating the enjoyment that came from the festivities. He noted that injuries, property damage, and excessive litter were significant issues that needed addressing. He suggested a phased approach to enforcement, starting with clear communication and a gradual crackdown, because an abrupt and total enforcement might be difficult due to the large crowds and limited law enforcement resources.

Annie Nehmer proposed more concerted efforts at monetizing the 4th of July festivities by charging for parking and services, noting that the harbor was missing opportunities to benefit

more directly from the influx of visitors. However, she also highlighted the chaos caused by the fireworks, especially regarding safety and the difficulty in managing vehicle traffic and pedestrians.

Del Norte County Supervisor Valerie Starkey commented that masses of out-of-town visitors were abusing local property without any respect or common decency. She also noted that while enforcing a total ban on fireworks would be challenging, the harbor did have its own authority to take decisive steps to protect its infrastructure and tenants. This could involve a new ordinance with strict penalties, supported by a public information campaign to deter future violations. She also highlighted a larger meeting that was upcoming, involving the City of Crescent City and the County of Del Norte scheduled for August 19th, where more details would be discussed and a unified strategy developed.

4B) Orally Report Compensation and Consider and Approve Amendment to Harbormaster Employment Agreement; and Consider and Approve Performance Incentive Payment Pursuant to Section 4 of Employment Agreement with the CEO/Harbormaster.

The next agenda item involved reporting compensation details and considering amendments to the CEO/Harbormaster's employment agreement, along with a potential performance incentive payment. The discussion began with a presentation of the proposed amendment and then opened for public comment.

Linda Sutter argued that a bonus should not be granted, citing financial instability within the harbor and concerns over how public funds had been used over the past couple of years. Sandy Moreno acknowledged CEO/Harbormaster Tim Petrick's positive contributions to the harbor, such as bringing in skilled professionals, consulting firms, and securing grants. However, she expressed concerns about the costly Fashion Blacksmith settlement and the handling of a project with Alex Lemus, a developer who had attempted to refurbish RV parks within the harbor. Despite these concerns, she ultimately felt that Mr. Petrick's contributions justified his salary, while still criticizing his management approach in some areas.

Commissioner Gerhard Weber expressed that while some people called the payment a "bonus," it was actually a performance incentive tied to measurable achievements. He noted that the incentive was part of the original employment agreement with the CEO/Harbormaster, and it was important for the Board to honor contractual commitments. Nonetheless, he criticized the current evaluation process as being too vague, likening it to a "beauty contest" based on subjective judgments. Commissioner Weber suggested that the incentive should be directly linked to specific, measurable goals achieved by the CEO/Harbormaster each year, making it part of a more structured performance-based compensation. He emphasized that if the Harbormaster successfully brought in substantial funding and benefits to the harbor, then the incentive would be justified. For the current evaluation period, he supported awarding incentive pay.

Secretary Shepherd explained that he initially opposed giving CEO/Harbormaster Petrick incentive pay, due to the harbor's financial challenges. However, after discussions with key individuals, including Grant Writer Mike Bahr, Secretary Shepherd appreciated the significant contributions Mr. Petrick had made, especially in bringing new money to the harbor. Secretary Shepherd highlighted Mr. Petrick's extensive work hours and dedication, noting that without him, these positive developments might not have occurred. As a result, Secretary Shepherd explained that he had shifted his stance, and now recommended a performance incentive, proposing a 50%

bonus (around \$3,000) of the total possible amount, considering both financial constraints and Mr. Petrick's positive impact on the harbor.

Commissioner White expressed that while the base salary of roughly \$130,000 was justified given Mr. Petrick's contributions, there was a tension between the harbor's financial constraints and Mr. Petrick's job performance. Commissioner White highlighted that securing \$15 million in grants had been crucial for the harbor, and likely would not have been achieved without Mr. Petrick. After considering these factors, Commissioner White sided with Commissioner Shepherd, agreeing that a bonus was deserved, but only at 3% instead of the proposed 6%, given the financial situation of the harbor.

President Adams emphasized the harbor's difficult financial position, and on that basis, he could not support a bonus, even if he believed it was deserved. Additional public comments centered on the impact of Mr. Petrick's accomplishments on improving district finances. Some speakers supported the granting of a bonus as a reasonable response to outstanding performance, while others acknowledged Mr. Petrick's successes but still questioning the overall financial wisdom of granting a bonus.

The employment contract amendment under consideration included both a base salary increase to \$130,250, and a one-time performance payment. General Counsel Ruben Duran explained that prior to ratifying the amendment, it was necessary for the Board to vote on the amount of the incentive payment, if any. Commissioner Shepherd then **moved** to approve a 3% performance incentive payment, and Commissioner White **seconded** the motion.

POLLED VOTE was called, **MOTION CARRIED**

AYES: WEBER, WHITE, SHEPHERD, ADAMS // NAYS: NONE

ABSENT: STONE **// ABSTAIN:** NONE

Having determined the amount of the incentive payment, the 3% figure was then inserted into the employment contract amendment. Commissioner White then **moved** to approve the complete employment contract amendment with the 3% figure included, and Commissioner Shepherd **seconded** the motion.

POLLED VOTE was called, MOTION CARRIED

AYES: SHEPHERD, WHITE, WEBER, ADAMS // NAYS: NONE

ABSENT: STONE // ABSTAIN: NONE

5) Communications and Reports

5A) Dredge Update

It was confirmed that the Army Corps was on track to begin dredging the federal channel in October. Despite concerns that the schedule might slip, the Corps remained committed to ensuring that the project would stay on course by pushing through state and federal agency regulatory processes.

Additionally, progress was reported in coordinating with the regional water board on the proposed in-water nearshore disposal of dredged materials. CEO/Harbormaster Tim Petrick, along with a consultant, held discussions that had led to growing support from the water board,

which had been initially hesitant. A pilot project was planned for the spring to monitor sedimentation and turbidity when fine sediments would be pumped near shore. This study would be critical in demonstrating the feasibility of this new dredge spoils disposal method.

To improve coordination and streamline the permitting process, Mr. Petrick, in collaboration with Deborah O'Leary from the Army Corps, initiated the Dredge Material Management Committee (DMMC) North Coast. The committee, which included all relevant agencies, had been meeting monthly to discuss dredging-related issues. This unified approach aimed to prevent the kind of emergency dredging situations that CCHD had faced in the past, where permits were often requested at the last minute due to lack of planning. Additionally, the involvement of consultants from Moffatt and Nichol had also added technical expertise to the process.

5B) Financial Status Update

The financial report presented by Director of Finance David Negus highlighted several key initiatives. Mr. Negus emphasized his hands-on approach by working closely with the office team, sitting with them daily, and fully immersing himself in operations to understand the details. He discussed the challenges of stepping into a complex situation where he had to keep things running smoothly while making incremental improvements. He noted that although the budget and actuals were aligned with QuickBooks, more work was being done to refine the chart of accounts for greater clarity and readability in financial reports.

Mr. Negus mentioned that ongoing needs were being met, such as addressing delayed reports, aggressively pursuing accounts receivable collections, and updating key financial records like the commercial lease spreadsheet and poundage invoices. He also discussed how stricter policies had been implemented for those with overdue payments, resulting in recent slip revocation proceedings.

Another significant area of focus had been improving internal systems, including creating user-friendly spreadsheets that consolidated information from multiple sources. Mr. Negus also described his work on addressing outdated policies and procedures.

Public comments followed the presentation. Sandy Moreno expressed frustration over not receiving key financial reports that she argued would provide insights into average receivables, bank balances, and other important metrics. In contrast, another public commenter, Annie Nehmer praised the financial report as one of the most comprehensive she had seen in a long time, expressing satisfaction with the level of detail provided.

5D) Harbor Commissioner and Ad Hoc Committee Reports

Commissioner Wes White mentioned that the Tri-Agency was moving towards dissolution, with the city and county preparing a resolution to finalize matters. Commissioner White also requested that a finance committee meeting be scheduled soon.

Secretary Shepherd discussed a new boat hoist in San Diego that handled vessels ranging from 25 to 100 feet. He urged CCHD staff to explore the feasibility of installing a similar hoist, suggesting this should be made one of the District's top priorities. Secretary Shepherd also mentioned collaborating with Asst. Harbormaster Mike Rademaker on a letter to California legislators, addressing the restrictive California state regulations that were stifling the harbor's operations and economic health. He highlighted the contrast between CCHD's struggling harbor,

and other bustling ports like Brookings and Bandon, where fishing regulations were more favorable to fishermen.

Commissioner Weber reported that there had not been any ad hoc committee meetings since his last report. He then echoed the request of Commissioner White for an upcoming finance meeting to be scheduled.

President Adams then mentioned that he didn't have anything further to report from the Board, and so he adjourned the meeting.

ADJOURNMENT TO THE BOARD OF HARBOR COMMISSIONERS NEXT REGULAR MEETING SCHEDULED FOR TUESDAY AUGUST 20, 2024, AT 2 P.M., VIA ZOOM WEB CONFERENCE AND INPERSON AT THE MAIN HARBOR OFFICE, LOCATED AT 101 CITIZENS DOCK ROAD.

Approved this	day of	, 2024
Harry Adams, President		
Rick Shepherd, Secretar	V	<u> </u>



4. New Business

a. Consider and Vote to Approve Revised CCHD Credit Card Policies.

Soction: 7	BUSINESS CREDIT CARDS	
Section: 7		Date Last Revised: August 2024

Objective

The objective of this section is to cover Crescent City Harbor District (CCHD) policies and procedures related to the issuance, management, and settlement of business credit cards.

Organization of this section

The following topics are addressed in this section of the manual:

Subsection	Page
Policy	2
Procedures	2

Section: 7 BU	BUSINESS CREDIT CARDS	
	BUSINESS CREDIT CARDS	Date Last Revised: August 2024

POLICY

The purpose of issuing Business Credit Cards to Crescent City Harbor District (CCHD) employees is to facilitate travel and daily operation. This policy sets out the acceptable and unacceptable uses of these credit cards.

PROCEDURES

 Business credit cards have been issued to key CCHD employees, specifically the CEO/Harbormaster, the Assistant Harbormaster, and the Office Manager. Spending limits have been placed on each of the cards as follows:

CEO/Harbormaster: \$7,000Assistant Harbormaster: \$7,000

Office Manager: \$5,000

- The utilization of company-issued credit cards is a privilege that CCHD may withdraw at any time, with or without cause. Upon termination of employment with the company all cards will be returned and cancelled.
- Employees in possession of company credit cards are solely responsible for all charges made to the
 card and for ensuring that the card is not used by unauthorized personnel. Card numbers may not
 be distributed by any means and should not be saved in any online accounts. These business credit
 cards should be maintained by each employee in a separate sleeve or location in order to avoid
 mistaken use of the card for personal purposes.
- Credit cards issued to employees should only be used for business purchases of goods or services
 required in the execution of CCHD job duties. At no time should the credit card be utilized for
 personal purchases. In cases where a personal charge may have inadvertently occurred, then the
 employee is responsible for identification of the charge details and prompt settlement of any
 amount due with CCHD. Reimbursement can be made by check payment or salary deduction.
- Business-related expenses, such as food, lodging, and airfare while on approved business travel, may be made on the business credit card as long as these purchases are consistent with CCHD travel and expense reimbursement policies. Equipment may be charged to the credit card if in line with existing budget allocations, and approved even when over budget spending limits if the CCHD approval matrix is followed.

Section: 7 BUSINESS CREDIT CARDS	
	BUSINESS CREDIT CARDS

- All CCHD employees who have been issued credit cards are responsible for providing receipts in
 order to support any charges made on the card. If a receipt is lost, a written description of the items
 or services procured should be prepared and approved as long as there is firm verification that the
 charge was valid.
- All receipts should be provided to the Office Manager prior to the close of the credit card monthly billing period. Each receipt should be clearly labeled with a description of the charge and any additional information which might be required. For example, a receipt for a business meal should identify those present and the purpose of the meeting. Travel receipts should note the purpose of the trip, with supporting information as appropriate.
- If an employee makes use of the company credit card for a business-related purchase which is not
 within the scope of the employee's duties or the employee's authorization level, then the costs
 become the responsibility of the employee unless formally approved. Reference should be made
 to the policies and procedures outlines in the CCHD Procurement section of the full Policies and
 Procedures Manual.
- In addition to financial responsibility for any inappropriate charges to the company credit card, violation of the CCHD credit card policies and procedures could result in disciplinary action.
- The Office Manager is responsible for compilation of all approved receipts and other supporting
 documents into an accounting package which is submitted for final review by the Director of
 Finance and approval by the CEO/Harbormaster. Upon approval payment may be made in order to
 settle the amount due on the credit card statement, taking into account any reimbursements which
 may have been received from employees.
- All CCHD employees provided with credit cards for business purposes must annually sign an
 acknowledgement of these policies and procedures, with a commitment to strictly follow all
 guidelines which have been set forth.
- All staff in possession of business credit cards, as well as those employees responsible for the financial management of these documents, will take part in an annual training session during which these policies and procedures will be clearly explained.



5. Old Business

a. Discuss Measures to Address Problems from Fireworks within the Harbor District.



5. Old Business

b. Consider Recommendation of RFP Ad Hoc Committee, and Vote to Approve Development Proposal from CREDE (Commercial Real Estate Development Enterprises).

Report of the RFP Ad Hoc Committee

Meeting of August 16, 2024

Subject: Consideration of Proposal from CREDE (Commercial Real Estate Development

Enterprises)

In attendance: Commissioner White, Secretary Shepherd, CEO/Harbormaster Petrick, Asst. Harbormaster Rademaker, Steve Opp (Managing Partner, CREDE)

RECOMMENDATIONS:

- The initial financial commitment should be reduced to \$10,000
- Subsequent funding should be contingent on achieving measurable deliverables that demonstrate a realistic likelihood of overall project success.
- Stakeholder engagement and early market research should guide the project's direction and potential pivot points.
- An architect should be retained to help draft a comprehensive master plan.
- With these parameters in mind, the ad hoc committee recommends that the full Board of Commissioners accept the proposal from CREDE.

MEETING SUMMARY:

- -CREDE initially proposed a \$30,000 (not-to-exceed) study, which was reduced to \$10,000, to begin developing a master plan, assess market interest, and provide financial performance analyses for various development options within the Crescent City Harbor District.
- The process will involve creating conceptual architectural designs, gathering market feedback, and iteratively refining the overall development vision based on feasibility and community input
- Cold storage emerges as a potentially quick revenue-generating opportunity due to current market demand
- Commissioners emphasized that the Harbor Board seeks a phased approach with regular check-ins to ensure alignment before committing to the full project scope

Proposed Deliverables and Process

- Create master plan with architect, showing available parcels and potential developments
- Conduct market research with hotel, cold storage, and food and beverage operators
- Develop financial performance analyses for different development scenarios
- Secure letters of interest from potential end-users
- Provide guidance on land lease rates, sale prices, and potential income levels
- Weekly check-ins to keep harbor board informed and involved in decision-making
- Timeline estimate: 30-120 days for initial phase, with ongoing refinement

Financial Structure and Oversight

- -\$10,000 not-to-exceed initial contract, billed monthly based on actual hours worked
- Harbor board can cancel at any time if unsatisfied with progress
- Anticipate expanding project to \$30,000 and likely beyond that if successful
- Additional architect fees (est. \$30,000-\$50,000) required for master planning
- Potential need for much larger fees (\$400k+) if full development plans proceed
- CREDE's business model: break-even on initial study, profit from managing actual development projects

Development Opportunities and Challenges

- Cold storage identified as potentially fastest revenue-generating opportunity (high market demand, possibly pre-approved by Coastal Commission)
- Hospitality projects (e.g., hotels) have longer timelines: ~24 months planning, plus 20 months construction
- Mixed-use vision proposed: maintain commercial and recreational fishing operations as the highest priority, while adding cold storage, hospitality, and food and beverage amenities
- Emphasis on leveraging unique character of the area and focusing on limited tourism season
- Need to address zoning changes for some potential uses (e.g., converting industrial to F&B/commercial)

Community and Stakeholder Engagement

- Importance of aligning vision with community and commissioner input emphasized
- Suggestion to speak with individual commissioners to gather perspectives
- CREDE positions itself as facilitator, not decision-maker: "You guys are leading me"

Next Steps

- CREDE to provide more detailed proposal with phased approach and regular check-ins
- Harbor board to consider hiring architect (possibly TCA Architects) for master planning
- Explore grant funding options for potential environmental remediation costs
- Schedule follow-up meeting to further refine approach and expectations
- Harbor board to discuss proposal and decide on moving forward with initial phase

Action Items

- Review proposal and determine if \$10,000 expenditure is worthwhile
- Identify timelines for revenue generating projects, specifically requesting timelines from cold storage and food and beverage operators
- Determine feasibility and requirements for proceeding with full master plan: get architectural proposal, run performance analysis, and secure binding LOIs

ADDITIONAL MEETING DETAILS:

Mr. Opp highlighted that the initial market analysis would be crucial in determining whether mixed-use development, including hospitality and cold storage, would be feasible. He noted that if market feedback was unfavorable, it might be necessary to pivot the project toward more

industrial uses. He stressed that while a unified vision for the harbor's development would be ideal to create a cohesive and appealing overall image, the financial viability of each component would ultimately dictate the direction of the final plan.

Further discussions covered the involvement of the architect, the expected cost range for the master plan, and the potential need for additional funding if environmental or site preparation work would be required. Mr. Opp suggested that while the architects' fees could range from \$30,000 to \$50,000, the goal would be to secure larger contracts for managing the full build-out of the harbor-wide project, and to begin generating revenue early in the project to fund subsequent phases.

The meeting concluded with both parties agreeing on the next steps, including initiating early architectural drawings and conducting market performance analyses. The phased approach, with regular check-ins, would allow CCHD to gauge project viability while minimizing risk. Both the committee and Mr. Opp expressed optimism that the proposed development strategy could deliver long-term benefits to the harbor district if carefully executed and aligned with market realities.



5. Old Business

b. Consider Recommendation of RFP Ad Hoc Committee, and Vote to Approve Development Proposal from CREDE (Commercial Real Estate Development Enterprises).

Original Proposal:

https://www.ccharbor.com/files/6c84f50da/CREDE+Harbor+Development+Proposal +2024.07.08.pdf



5. Old Business

c. Consider Draft Response to 2023/2024 Report of the Del Norte County Civil Grand Jury.

Public Comment?



a. Revenue Generation Progress Report (part 1)

Overview

Our strategic focus on supporting commercial and recreational fishing remains at the forefront of our harbor's economic development efforts. We have advanced several key projects that aim to enhance the infrastructure and services essential to these industries, ensuring long-term revenue growth and sustainability. These initiatives are centered around critical upgrades, facility improvements, and securing funding to modernize our harbor's offerings.

Seawall and Citizens Dock Replacement

The replacement of the aging seawall and citizens dock is a high-priority project that will significantly improve safety and access for both commercial and recreational vessels. These upgrades are vital to maintaining the integrity of our harbor's infrastructure while accommodating increased traffic and larger vessels. The new dock design incorporates modern materials and construction techniques, ensuring durability and a longer lifespan. This investment will directly support commercial fishing operations and enhance the overall user experience, making our harbor a more attractive destination for both local and visiting boaters.



a. Revenue Generation Progress Report (part 2)

Synchrolift Replacement with a Large Marine Travelift

We have begun the process of replacing the outdated and inoperable synchrolift with a large marine travelift, by obtaining initial inspection of the existing infrastructure so that we can redesign the pier to safely support vessels, including commercial fishing boats and recreational yachts. The new travelift will enable more efficient boat launching, hauling, and maintenance operations, making our harbor more competitive as a regional marine services hub. This upgrade also supports the restoration of a working boat maintenance and repair facility, which is critical for attracting and retaining commercial fishing fleets.

Restoration of Working Boat Maintenance and Repair Facility

Restoring a fully operational boat maintenance and repair facility is crucial to sustaining our commercial fishing industry. We are in discussions with several marine service providers interested in operating this facility, offering services such as hull repairs, engine maintenance, and vessel upgrades. This project not only generates direct revenue but also stimulates secondary economic activity through increased harbor traffic and the associated demand for supplies, fuel, and related services.



a. Revenue Generation Progress Report (part 3)

Pursuing Grant Funding for a New Ice Plant

To meet the needs of our fishing community, we are actively pursuing grant funding to purchase a new ice plant. The existing ice plant is outdated and no longer financially viable to operate in the long term. A modern ice plant will provide a reliable supply of high-quality ice, ensuring that our fishermen can preserve their catch and meet market standards. Securing this grant funding is a key component of our strategy to support local fisheries and boost revenue through increased seafood production.

Creation of Cold Storage and Processing Facility Improvements

In addition to the new ice plant, we are planning the creation of cold storage facilities and improvements to existing processing operations. The lack of adequate cold storage has been a longstanding challenge, limiting the scalability of local seafood businesses. By developing this infrastructure, we can support higher volumes of catch, reduce spoilage, and improve product quality, leading to better market prices and increased revenue. These enhancements will position our harbor as a more attractive location for commercial fishing operations and seafood processors.



a. Revenue Generation Progress Report (part 4)

Protecting Designated Commercial Fishing Areas

Maintaining the integrity of our designated commercial fishing areas is vital for sustaining this key industry within our district. We are actively working with local stakeholders and regulatory agencies to ensure these zones remain protected and accessible. Safeguarding these areas ensures that our harbor remains a viable and competitive location for commercial fishing, which is essential to our economic base and cultural heritage.

Conclusion

The ongoing projects and initiatives aimed at supporting commercial and recreational fishing are setting the stage for significant revenue growth and industry resilience. By focusing on infrastructure upgrades, modernizing facilities, and pursuing strategic grant funding, we are laying the groundwork for a more prosperous harbor. Protecting the interests of our fishing community and enhancing our operational capacity will drive long-term economic benefits while preserving the unique character of our harbor district.



b. Financial Status Update

Crescent City Harbor District MONTHLY BUDGET VS. ACTUALS

July 2024 - June 2025

	Jul 2024			Total (pro-rated annual)			
	Actual	Budget	Remaining	Actual	Budget	Remaining	
Income							
2400 COMMERCIAL REVENUE							
2401 Commercial Fees Additional	20,738.35		(20,738.35)	20,738.35		(20,738.35)	
2402 Commercial Hoist Leases	13,020.00	12,000.00	(1,020.00)	13,020.00	12,000.00	(1,020.00)	
2403 Commercial Leases	39,233.29	32,000.00	(7,233.29)	39,233.29	32,000.00	(7,233.29)	
2407 Commercial Utilities	1,287.57	3,300.00	2,012.43	1,287.57	3,300.00	2,012.43	
2409 Freezer Rental	666.00		(666.00)	666.00		(666.00)	
2410 Poundage Fees	11,526.24	800.00	(10,726.24)	11,526.24	800.00	(10,726.24)	
Total 2400 COMMERCIAL REVENUE	\$ 86,471.45	\$ 48,100.00	\$(38,371.45)	\$ 86,471.45	\$ 48,100.00	\$(38,371.45)	
2600 SERVICES & FEES							
2602 No Insurance Fee	4,140.00	4,000.00	(140.00)	4,140.00	4,000.00	(140.00)	
2603 Fees & Sales Additional	486.15		(486.15)	486.15		(486.15)	
2606 Key Fob Sales		105.00	105.00		105.00	105.00	
2607 Late Payment Fee	720.00	200.00	(520.00)	720.00	200.00	(520.00)	
2608 Launch Permit Fees	3,183.00	1,500.00	(1,683.00)	3,183.00	1,500.00	(1,683.00)	
2610 Live-a-Board Fees	960.00	480.00	(480.00)	960.00	480.00	(480.00)	
2611 Mobile Crane Rental	492.00	1,500.00	1,008.00	492.00	1,500.00	1,008.00	
2612 Storage Revenue	3,260.25	4,500.00	1,239.75	3,260.25	4,500.00	1,239.75	
2613 Utilities Marina	1,349.55	1,500.00	150.45	1,349.55	1,500.00	150.45	
2614 Work Dock Use							
2615 Surcharge / Admin Fee	300.00	500.00	200.00	300.00	500.00	200.00	
2616 Harbor Fees Additional							
Total 2600 SERVICES & FEES	\$ 14,890.95	\$ 14,285.00	\$ (605.95)	\$ 14,890.95	\$ 14,285.00	\$ (605.95)	
2650 DISCOUNTS/ADJUSTMENTS		(500.00)	(500.00)		(500.00)	(500.00)	
2700 MOORAGE - SLIP RENTALS							
2701 Rec Slip Rentals / Dockwa	53,307.35	25,000.00	(28,307.35)	53,307.35	25,000.00	(28,307.35)	
Total 2700 MOORAGE - SLIP RENTALS	\$ 53,307.35	\$ 25,000.00	\$(28,307.35)	\$ 53,307.35	\$ 25,000.00	\$(28,307.35)	
2800 RV PARKS REVENUE OPERATIONS							
2801 RV Bayside Leases	18,300.00	15,000.00	(3,300.00)	18,300.00	15,000.00	(3,300.00)	
2802 RV BS Dump Station	15.00		(15.00)	15.00		(15.00)	
2803 RV BS Fees	640.00	100.00	(540.00)	640.00	100.00	(540.00)	
2805 RV BS Laundry	144.50	500.00	355.50	144.50	500.00	355.50	
2806 RV RHV Leases		785.00	785.00		785.00	785.00	
2809 RV Guest Rentals	11,353.33	15,000.00	3,646.67	11,353.33	15,000.00	3,646.67	
Total 2800 RV PARKS REVENUE OPERATIONS	\$ 30,452.83	\$ 31,385.00	\$ 932.17	\$ 30,452.83	\$ 31,385.00	\$ 932.17	
3000 SALES OF PRODUCT REVENUE							
3001 GIFT SHOP SALES	249.99	500.00	250.01	249.99	500.00	250.01	
Total 3000 SALES OF PRODUCT REVENUE	\$ 249.99	\$ 500.00	\$ 250.01	\$ 249.99	\$ 500.00	\$ 250.01	
Stripe sales	(390.35)		390.35	(390.35)		390.35	
Total Income	\$184,982.22	\$118,770.00	\$(66,212.22)	\$184,982.22	\$118,770.00	\$(66,212.22)	
Cost of Goods Sold							
3100 COST OF GOODS SOLD							
3101 Gift Shop Items		300.00	300.00		300.00	300.00	

Crescent City Harbor District MONTHLY BUDGET VS. ACTUALS

July 2024 - June 2025

				Jul 2024				Total (pro-rated an		nual)	
		Actual	ı	Budget	Re	maining	1	Actual	E	Budget	Rei	maining	
Total 3100 COST OF GOODS SOLD	\$	-	\$	300.00	\$	300.00	\$	-	\$	300.00	\$	300.00	
Total Cost of Goods Sold	\$	-	\$	300.00	\$	300.00	\$	-	\$	300.00	\$	300.00	
Gross Profit	\$1	84,982.22	\$	118,470.00	\$(6	66,512.22)	\$1	84,982.22	\$1	118,470.00	\$(6	6,512.22)	
Expenses													
3200 ADVERTISING													
3201 Ads and Notices				300.00		300.00				300.00		300.00	
3202 Events													
Total 3200 ADVERTISING	\$	-	\$	300.00	\$	300.00	\$	-	\$	300.00	\$	300.00	
3300 AUTO EXPENSES													
3301 Fuel Expenses		127.03		1,200.00		1,072.97		127.03		1,200.00		1,072.97	
3302 Maintenance and Repair		107.07		200.00		92.93		107.07		200.00		92.93	
3303 Truck Leases/Auto Exp		3,509.34		3,500.00		(9.34)		3,509.34		3,500.00		(9.34)	
Total 3300 AUTO EXPENSES	\$	3,743.44	\$	4,900.00	\$	1,156.56	\$	3,743.44	\$	4,900.00	\$	1,156.56	
3400 BANK FEES / SURCHARGES													
3401 Bank Fees				150.00		150.00				150.00		150.00	
3402 Merchant Fees		153.09				(153.09)		153.09				(153.09)	
3404 QuickBooks Payments Fees		702.98		750.00		47.02		702.98		750.00		47.02	
Total 3400 BANK FEES / SURCHARGES	\$	856.07	\$	900.00	\$	43.93	\$	856.07	\$	900.00	\$	43.93	
3500 DUES / CHARITABLE CONTRIBUTIONS		60.00				(60.00)		60.00				(60.00)	
3600 CONTRACTORS OPERATIONS													
3601 Contractors 1099				2,000.00		2,000.00				2,000.00		2,000.00	
3602 Outside Services		8,701.21		12,153.00		3,451.79		8,701.21		12,153.00		3,451.79	
Total 3600 CONTRACTORS OPERATIONS	\$	8,701.21	\$	14,153.00	\$	5,451.79	\$	8,701.21	\$	14,153.00	\$	5,451.79	
3700 INSURANCE POLICIES													
3701 Auto Insurance		1,823.00				(1,823.00)		1,823.00			(1,823.00)	
3702 Liability & Property Policies		28,810.65		16,666.67	(1	12,143.98)		28,810.65		16,666.67	(1	2,143.98)	
3703 Workers Comp		2,099.41		2,600.00		500.59		2,099.41		2,600.00		500.59	
Total 3700 INSURANCE POLICIES	\$	32,733.06	\$	19,266.67	\$(1	13,466.39)	\$	32,733.06	\$	19,266.67	\$(1	3,466.39)	
3900 PROFESSIONAL FEES / CONSULTANTS													
3901 Accounting		720.00				(720.00)		720.00				(720.00)	
3902 Auditing													
3903 Attorney Professional Services Legal		16,983.50		8,333.33		(8,650.17)		16,983.50		8,333.33	(8,650.17)	
3904 Additional Non-Attorney		2,293.60		1,000.00		(1,293.60)		2,293.60		1,000.00	(1,293.60)	
3905 Legal Reimbursements		680.90		500.00		(180.90)		680.90		500.00		(180.90)	
3906 Engineering		18,931.50		1,000.00	(1	17,931.50)		18,931.50		1,000.00	(1	7,931.50)	
3907 Grant Management & Acquisition				2,500.00		2,500.00				2,500.00		2,500.00	
3908 IT Services		2,231.23		1,800.00		(431.23)		2,231.23		1,800.00		(431.23)	
3909 IT Reimbursements		1,590.50		200.00		(1,390.50)		1,590.50		200.00	(1,390.50)	
3910 Permitting, Planning & PM				500.00		500.00				500.00		500.00	
Total 3900 PROFESSIONAL FEES / CONSULTANTS	\$	43,431.23	\$	15,833.33	\$(2	27,597.90)	\$	43,431.23	\$	15,833.33	\$(2	7,597.90)	
4000 OFFICE / GENERAL OPERATIONS													
4002 Office Equipment Leases		561.99		400.00		(161.99)		561.99		400.00		(161.99)	
4003 Office Expenses		235.38		1,500.00		1,264.62		235.38		1,500.00		1,264.62	

Crescent City Harbor District MONTHLY BUDGET VS. ACTUALS

July 2024 - June 2025

			J	ul 2024		Total (pro-rated annual)					
	Α	ctual	E	Budget	Remaining		Actual	E	Budget	Rema	aining
4004 Permits / Licenses		1,030.00		1,850.00	820.00		1,030.00		1,850.00		820.00
4006 Subscriptions & Software		200.00		1,100.00	900.00		200.00		1,100.00		900.00
4007 Uniform Expenses		290.96		1,500.00	1,209.04		290.96		1,500.00	1	,209.04
4008 Website & Hosting Expenses		249.00		260.00	11.00		249.00		260.00		11.00
4020 Meals In-Town / Team Appreciation				40.00	40.00				40.00		40.00
4025 Recruitment Expense				100.00	100.00				100.00		100.00
4026 Taxes and License											
4028 Postage & Shipping		300.00			(300.00)		300.00			(:	300.00)
Total 4000 OFFICE / GENERAL OPERATIONS	\$	2,867.33	\$	6,750.00	\$ 3,882.67	\$	2,867.33	\$	6,750.00	\$ 3	,882.67
5000 PAYROLL EXPENDITURES											
5001 Payroll Expenses	9	90,202.91		79,630.00	(10,572.91)		90,202.91		79,630.00	(10,	572.91)
5002 Payroll Benefits	2	21,014.42		13,000.00	(8,014.42)		21,014.42		13,000.00	(8,0	014.42)
5003 Health Benefits	1	12,818.95		14,000.00	1,181.05		12,818.95		14,000.00	1	,181.05
Total 5000 PAYROLL EXPENDITURES	\$12	24,036.28	\$	106,630.00	\$(17,406.28)	\$	124,036.28	\$1	06,630.00	\$(17,	406.28)
5100 REPAIRS / MAINTENANCE											
5101 Heavy Equipment Lease Payments		1,713.34		1,714.00	0.66		1,713.34		1,714.00		0.66
5102 Operations Purchases		276.01		250.00	(26.01)		276.01		250.00		(26.01)
5104 Repairs General				3,833.33	3,833.33				3,833.33	3	,833.33
Total 5100 REPAIRS / MAINTENANCE	\$	1,989.35	\$	5,797.33	\$ 3,807.98	\$	1,989.35	\$	5,797.33	\$ 3	,807.98
5200 SUPPLIES, MATERIALS & FUEL											
5201 Maintenance Supplies / Materials		334.44		1,333.33	998.89		334.44		1,333.33		998.89
5202 Operations Supplies / Materials		1,722.81		500.00	(1,222.81)		1,722.81		500.00	(1,:	222.81)
5203 Fuel Maintenance		264.40		500.00	235.60		264.40		500.00		235.60
Total 5200 SUPPLIES, MATERIALS & FUEL	\$	2,321.65	\$	2,333.33	\$ 11.68	\$	2,321.65	\$	2,333.33	\$	11.68
5300 TRAVEL / TRAINING											
5307 Trainings / Meetings				1,250.00	1,250.00				1,250.00	1	,250.00
Total 5300 TRAVEL / TRAINING	\$	-	\$	1,250.00	\$ 1,250.00	\$; -	\$	1,250.00	\$ 1	,250.00
5500 UTILITIES											
5501 Electricity		(841.41)		10,416.67	11,258.08		(841.41)		10,416.67	11	,258.08
5502 Propane		524.60		1,100.00	575.40		524.60		1,100.00		575.40
5503 Telephone		1,021.71		900.00	(121.71)		1,021.71		900.00	(121.71)
5504 Water & Sewer Service		3,144.96		6,250.00	3,105.04		3,144.96		6,250.00	3	,105.04
5505 Trash & Recyclye		8,619.64		8,333.33	(286.31)		8,619.64		8,333.33	(:	286.31)
5506 WI-FI / Internet Services		627.14		1,400.00	772.86		627.14		1,400.00		772.86
Total 5500 UTILITIES	\$ 1	13,096.64	\$	28,400.00	\$ 15,303.36	\$	13,096.64	\$	28,400.00	\$ 15	,303.36
5600 WRITE-OFFS				3,333.00	3,333.00				3,333.00	3	,333.00
Stripe fees		40.18			(40.18)		40.18				(40.18)
Total Expenses	\$23	33,876.44	\$2	218,446.66	\$(15,429.78)	\$2	233,876.44	\$2	218,446.66	\$(15,4	429.78)
Net Operating Income	\$ (4	8,894.22)	\$ ((99,976.66)	\$(51,082.44)	\$ (48,894.22)	\$ (99,976.66)	\$(51,0	082.44)

Balance Sheet

As of July 31, 2024

	TOTAL
SSETS	
Current Assets	
Bank Accounts	
1000 CASH AND INVESTMENTS	0.00
1001 Bayside Checking #1766	380.00
1003 CCHD Checking #4766	69,512.56
1004 CCHD Savings #4774	5,021.29
1005 LAIF Reserve	1,137,531.36
1006 RHV Checking #0707	500.00
1008 QB Payment Clearing Account	15,862.84
Total 1000 CASH AND INVESTMENTS	1,228,808.05
Stripe (required for Synder)	338.01
Total Bank Accounts	\$1,229,146.06
Accounts Receivable	
1100 ACCOUNTS RECEIVABLE	221,924.55
1102 Tax Proceeds Receivable	0.00
Total 1100 ACCOUNTS RECEIVABLE	221,924.55
Total Accounts Receivable	\$221,924.55
Other Current Assets	
1200 OTHER CURRENT ASSETS	
1201 Commercial Lease Receivables	1,840,482.00
1202 Deferred Pension Contributions	389,539.00
1205 Withholding Receivable	3,750.00
1206 PrePaid Expenses	30,736.78
1207 Prepaid Insurance	0.00
1208 Loans to Employees / Payroll Advances	5,200.00
1211 Lemus REC Receivables	-98,214.86
1203 Solar Licensing Agreement REC	234,607.37
1212 Lemus / REC RV Parks	100,000.00
Total 1211 Lemus REC Receivables	236,392.51
1213 Maples Settlement	0.00
Total 1200 OTHER CURRENT ASSETS	2,506,100.29
1250 UNDEPOSITED FUNDS	7,524.73
1300 INVENTORY	
1301 Gift Shop Purchases	11,447.64
1302 Inventory Asset	4,734.21
Total 1300 INVENTORY	16,181.85
Total Other Current Assets	\$2,529,806.87
Total Current Assets	\$3,980,877.48

Balance Sheet

As of July 31, 2024

	TOTAL
Fixed Assets	
1490 Land Cost	465,511.00
1500 Depreciable Assets	
1510 Machinery / Equipment	357,501.00
1520 Vehicles	15,217.00
1530 Buildings and Improvements	4,606,514.00
1540 Marina, Wharves, and Docks	61,733,331.00
1550 Leased Vehicle	147,394.74
1560 Sewer Lift Station	33,655.00
1570 Streets, Roads and Parks	707,691.00
Total 1500 Depreciable Assets	67,601,303.74
1580 Accumulated Depreciation	-44,435,321.55
Total Fixed Assets	\$23,631,493.19
Other Assets	
NON-CURRENT ASSETS	
1552 Depreciable Capital Assets	0.00
Total NON-CURRENT ASSETS	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$27,612,370.67
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
1600 ACCOUNTS PAYABLE (A/P)	188,590.03
Total Accounts Payable	\$188,590.03
Credit Cards	
1700 CREDIT CARD ACCOUNTS	
1701 Home Depot	332.25
1702 USBank	3,877.44
Total 1700 CREDIT CARD ACCOUNTS	4,209.69
Total Credit Cards	\$4,209.69
Total Credit Cards Other Current Liabilities	\$4,209.69
	\$4,209.69
Other Current Liabilities	
Other Current Liabilities 1900 PAYROLL LIABILITIES	-900.46
Other Current Liabilities 1900 PAYROLL LIABILITIES 1903 Garnishments	\$ 4,209.69 -900.46 200,815.00 58,548.15

Balance Sheet

As of July 31, 2024

	TOTAL
Total 1900 PAYROLL LIABILITIES	365,057.69
2000 CURRENT LIABILITIES	
2001 Customer Deposits & PrePayments	30,953.51
2002 Interest Payable	138,641.00
2003 Current USDA Long Term Debt	190,176.00
2004 Current Auto Lease Liability	107,323.00
2005 Valid Credit Due Customer	0.00
Total 2000 CURRENT LIABILITIES	467,093.51
2006 Accrued Expenses	1,600.00
CDTFA PAYABLE	87.42
1800 CDTFA / TOT SALES TAX DUE	0.00
1801 CDTFA Sales Tax	330.44
1802 TOT	196.00
Total 1800 CDTFA / TOT SALES TAX DUE	526.44
Out Of Scope Agency Payable	0.00
Total CDTFA PAYABLE	613.86
Total Other Current Liabilities	\$834,365.06
Total Current Liabilities	\$1,027,164.78
Long-Term Liabilities	
2100 LONG TERM DEBT	0.00
2101 Dwelley / Frazier Note Bayside RV Park	-24,384.50
2102 USDA Loan	5,227,703.54
2103 Lease Liability	1,840,482.00
2104 Net Pension Liability	895,041.00
2105 Fashion Blacksmith Payable	1,257,018.10
2110 Fashion Blacksmith Settlement Payable	2,600,000.00
Total 2100 LONG TERM DEBT	11,795,860.14
Total Long-Term Liabilities	\$11,795,860.14
Total Liabilities	\$12,823,024.92
Equity	
2200 EQUITY	
2201 Adjustments JEs Per Audit	-2,520.97
2202 Adjustments to Actual Pending Audit	335,239.36
Total 2200 EQUITY	332,718.39
2300 RETAINED EARNINGS	-12,760,720.42
2350 OPENING BALANCE EQUITY	27,208,230.37
Net Income	9,117.41
Total Equity	\$14,789,345.75
TOTAL LIABILITIES AND EQUITY	\$27,612,370.67

Profit and Loss

July 2024

Income		TOTAL
2400 COMMERCIAL REVENUE 2401 Commercial Floets Edditional 20,738,32 2402 Commercial Leases 39,233,29 2403 Commercial Utilities 1,287,57 2409 Freezer Bental 666,00 2410 Poundage Fees 11,526,24 Total 2400 COMMERCIAL REVENUE 86,471,45 2600 SERVICES & FEES 2600 No Insurance Fee 4,140,00 2603 Fees & Sales Additional 486,15 2607 Late Payment Fee 720,00 2601 Live-a-Board Fees 3,830,00 2611 Mobile Crane Rental 492,00 2612 Storage Revenue 3,260,25 2613 Utilities Marina 1,349,55 2615 Surcharge / Admin Fee 300,00 2701 MOO'RAGE - SLIP RENTALS 53,307,35 2701 Rec Slip Rentals / Dockwa 53,307,35 2800 RV PARKS REVENUE O'PERATIONS 300,00 2802 RV BS Dump Station 11,349,55 2803 RV BS Dump Station 15,00 2803 RV BS Laundry 14,490,00 2804 RV BS Fees 640,00 2805 RV BS Laundry 14,450 2809 RV Guest Rentals 11,350,00 2809 RV Guest Rentals <td< th=""><th>Income</th><th>TOTAL</th></td<>	Income	TOTAL
2401 Commercial Fees Additional 20,738.35 2402 Commercial Hoist Leases 13,020.00 2403 Commercial Utilities 1,287.57 2409 Freezer Rental 666.00 2410 Poundage Fees 11,287.57 2409 Department of Littlities 11,287.57 2400 Poundage Fees 11,526.24 Total 2400 COMMERCIAL REVENUE 86,471.45 2602 See Nisurance Fee 4,140.00 2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Wobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,489.05 2615 Surcharge / Admin Fee 300.00 2617 Droage Revenue 3,30.00 2618 Storage Revenue 3,30.00 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 McORAGE - SLIP RENTALS 53,307.35 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00<		
2402 Commercial Hoist Leases 33,202.00 2403 Commercial Leases 39,203.29 2407 Commercial Utilities 1.287.57 2409 Freezer Rental 666.00 2410 Poundage Fees 11,526.24 Total 2400 COMMERCIAL REVENUE 86,471.45 2600 SERVICES & FEES 2600 SERVICES & FEES 2603 Fees & Sales Additional 4140.00 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surdrage / Admin Fee 300.00 2701 Rec Slip Rentals / Dockwa 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 2801 RV PARKS REVENUE OPERATIONS 53,007.35 2801 RV Bayside Leases 16,000.00 2802 RV BS Dump Station 15,000.00 2803 RV BS Laundry 144,50 2809 RV Quest Rentals 11,503.33 7otal 2700 MOORAGE - SLIP RENTALS 249.99 2803 RV BG Guest Rentals 11,503.00 2803 RV Guest		20,738.35
2403 Commercial Leases 39,233.29 2407 Commercial Utilities 1,287.57 2409 Freezer Rental 66,60,00 2410 Poundage Fees 11,526.24 Total 2400 COMMERCIAL REVENUE 86,471.45 2602 SERVICES & FEES 862.20 2602 No Insurance Fee 4,140,00 2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720,00 2608 Launch Permit Fees 960.00 2610 Launch Permit Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2701 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 53,307.35 2801 RV BS Dump Station 15,00 2802 RV BS Dump Station 15,00 2803 RV BS Fees 640,00 2805 RV BS Laundry 14,50 2807 RV B Guest Rentals 11,353.3 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3001 GIFT SHOP SALES 24.99 <	2402 Commercial Hoist Leases	
2407 Commercial Utilities 1,287.57 2409 Freezer Rental 666.00 2410 Poundage Fees 11,526.24 Total 2400 COMMERCIAL REVENUE 86,471.45 2600 SERVICES & FEES 86,271.45 2602 No Insurance Fee 4,140.00 2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 960.00 2610 Livea - Board Fees 960.00 2611 Mobile Crane Rental 492.00 2613 Utilities Marina 1,349.55 2613 Utilities Marina 13,49.55 270 Res SERVICES & FEES 14,890.95 2701 Res Slip Rentals / Dockwa 53,307.35	2403 Commercial Leases	
2410 Poundage Fees 11,526,24 Total 2400 COMMERCIAL REVENUE 86,471.45 2600 SERVICES & FEES 4,140,00 2602 No Insurance Fee 4,140,00 2603 Fees & Sales Additional 486,15 2607 Late Payment Fee 720,00 2608 Launch Permit Fees 960,00 2610 Livea - Board Fees 960,00 2611 Mobile Crane Rental 492,00 2612 Storage Revenue 3,260,25 2613 Utilities Marina 300,00 Total 2600 SERVICES & FEES 14,890,95 2700 MOORAGE - SLIP RENTALS 53,307,35 2701 Res Slip Bertals / Dockwa 53,307,35 2800 RV PARKS REVENUE OPERATIONS 53,307,35 2801 RV Bayside Leases 18,300,00 2803 RV BS Dump Station 15,00 2803 RV BS Leandry 144,50 2809 RV Guest Rentals 11,353,33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452,83 3000 SALES OF PRODUCT REVENUE 249,99 Total 3000 SALES OF PRODUCT REVENUE 249,99 Total 10come \$184,982,22 GROSS PROFIT \$249,99 Expenses 300,00 AUTO	2407 Commercial Utilities	
Total 2400 COMMERCIAL REVENUE 86,471.45 2600 SERVICES & FEES 4.140.00 2602 No Insurance Fee 4,140.00 2603 Fees & Sales Additional 468.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 2801 RV PARKS REVENUE OPERATIONS 53,307.35 2802 RV Bayside Leases 18,300.00 2803 RV BS Dump Station 15,00 2803 RV BS Dump Station 15,00 2803 RV BS Leandry 144.50 2805 RV BS Laundry 249.99 3001 GIFT SHOP SALES 249.99 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3001 GIFT SHOP SALES	2409 Freezer Rental	
2600 SERVICES & FEES 4,140.00 2602 No Insurance Fee 4,140.00 2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Uiltilies Marina 1,349.55 2613 Uiltilies Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2801 RV PARKS REVENUE OPERATIONS 30.00 SAL 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2804 RV BS Laundry 144.50 2805 RV BS Laundry 144.50 2805 RV PS Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Step sales -390.35 Total Income \$184,982.22	2410 Poundage Fees	11,526.24
2602 No Insurance Fee 4,140.00 2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Uillities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2800 SERVICES & FEES 14,890.95 2701 MOORAGE - SLIP RENTALS 53,307.35 2801 RV BaySide Leases 18,300.00 2802 RV PARKS REVENUE OPERATIONS 15.00 2803 RV BS Fees 640.00 2804 RV Bs Laundry 14.50 2805 RV BS Laundry 14.50 2805 RV PARKS REVENUE OPERATIONS 30.452.83 3000 SALES OF PRODUCT REVENUE 30.452.83 3001 GIFT SHOP SALES 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Strips sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	Total 2400 COMMERCIAL REVENUE	86,471.45
2602 No Insurance Fee 4,140.00 2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Uillities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2800 SERVICES & FEES 14,890.95 2701 MOORAGE - SLIP RENTALS 53,307.35 2801 RV BaySide Leases 18,300.00 2802 RV PARKS REVENUE OPERATIONS 15.00 2803 RV BS Fees 640.00 2804 RV Bs Laundry 14.50 2805 RV BS Laundry 14.50 2805 RV PARKS REVENUE OPERATIONS 30.452.83 3000 SALES OF PRODUCT REVENUE 30.452.83 3001 GIFT SHOP SALES 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Strips sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2600 SERVICES & FEES	
2603 Fees & Sales Additional 486.15 2607 Late Payment Fee 720.00 2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 70tal 2700 MOORAGE - SLIP RENTALS 53,307.35 2801 RV PARKS REVENUE OPERATIONS 18,300.00 2801 RV BS Dump Station 15.00 2802 RV BS Laundry 144.50 2803 RV BS Leundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Stips sales 30.03 Total 1000 SALES OF PRODUCT REVENUE \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 300.00 AUTO EXPENSES		4,140.00
2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 53,307.35 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Total 1000me \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2603 Fees & Sales Additional	
2608 Launch Permit Fees 3,183.00 2610 Live-a-Board Fees 960.00 2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 2800 RV PARKS REVENUE OPERATIONS 2800 RV PARKS REVENUE OPERATIONS 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2607 Late Payment Fee	720.00
2611 Mobile Crane Rental 492.00 2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	•	3,183.00
2612 Storage Revenue 3,260.25 2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 114.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2610 Live-a-Board Fees	960.00
2613 Utilities Marina 1,349.55 2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 818,300.00 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BL aundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES	2611 Mobile Crane Rental	492.00
2615 Surcharge / Admin Fee 300.00 Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 80.00 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 309.95 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES	2612 Storage Revenue	3,260.25
Total 2600 SERVICES & FEES 14,890.95 2700 MOORAGE - SLIP RENTALS 53,307.35 2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 800.00 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES	2613 Utilities Marina	1,349.55
2700 MOORAGE - SLIP RENTALS 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 80,300.00 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES	2615 Surcharge / Admin Fee	300.00
2701 Rec Slip Rentals / Dockwa 53,307.35 Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 18,300.00 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	Total 2600 SERVICES & FEES	14,890.95
Total 2700 MOORAGE - SLIP RENTALS 53,307.35 2800 RV PARKS REVENUE OPERATIONS 18,300.00 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2700 MOORAGE - SLIP RENTALS	
2800 RV PARKS REVENUE OPERATIONS 2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES	2701 Rec Slip Rentals / Dockwa	53,307.35
2801 RV Bayside Leases 18,300.00 2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES	Total 2700 MOORAGE - SLIP RENTALS	53,307.35
2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2800 RV PARKS REVENUE OPERATIONS	
2802 RV BS Dump Station 15.00 2803 RV BS Fees 640.00 2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2801 RV Bayside Leases	18,300.00
2805 RV BS Laundry 144.50 2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 Expenses 3300 AUTO EXPENSES		15.00
2809 RV Guest Rentals 11,353.33 Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2803 RV BS Fees	640.00
Total 2800 RV PARKS REVENUE OPERATIONS 30,452.83 3000 SALES OF PRODUCT REVENUE 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2805 RV BS Laundry	144.50
3000 SALES OF PRODUCT REVENUE 249.99 3001 GIFT SHOP SALES 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	2809 RV Guest Rentals	11,353.33
3001 GIFT SHOP SALES 249.99 Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	Total 2800 RV PARKS REVENUE OPERATIONS	30,452.83
Total 3000 SALES OF PRODUCT REVENUE 249.99 Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	3000 SALES OF PRODUCT REVENUE	
Stripe sales -390.35 Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	3001 GIFT SHOP SALES	249.99
Total Income \$184,982.22 GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	Total 3000 SALES OF PRODUCT REVENUE	249.99
GROSS PROFIT \$184,982.22 Expenses 3300 AUTO EXPENSES	Stripe sales	-390.35
Expenses 3300 AUTO EXPENSES	Total Income	\$184,982.22
3300 AUTO EXPENSES	GROSS PROFIT	\$184,982.22
3300 AUTO EXPENSES	Expenses	
	·	
		127.03

Profit and Loss

July 2024

	TOTAL
3302 Maintenance and Repair	107.07
3303 Truck Leases/Auto Exp	3,509.34
Total 3300 AUTO EXPENSES	3,743.44
3400 BANK FEES / SURCHARGES	
3402 Merchant Fees	153.09
3404 QuickBooks Payments Fees	702.98
Total 3400 BANK FEES / SURCHARGES	856.07
3500 DUES / CHARITABLE CONTRIBUTIONS	60.00
3600 CONTRACTORS OPERATIONS	
3602 Outside Services	8,701.21
Total 3600 CONTRACTORS OPERATIONS	8,701.21
3700 INSURANCE POLICIES	
3701 Auto Insurance	1,823.00
3702 Liability & Property Policies	28,810.65
3703 Workers Comp	2,099.41
Total 3700 INSURANCE POLICIES	32,733.06
3900 PROFESSIONAL FEES / CONSULTANTS	
3901 Accounting	720.00
3903 Attorney Professional Services Legal	16,983.50
3904 Additional Non-Attorney	2,293.60
3905 Legal Reimbursements	680.90
3906 Engineering	18,931.50
3908 IT Services	2,231.23
3909 IT Reimbursements	1,590.50
Total 3900 PROFESSIONAL FEES / CONSULTANTS	43,431.23
4000 OFFICE / GENERAL OPERATIONS	
4002 Office Equipment Leases	561.99
4003 Office Expenses	235.38
4004 Permits / Licenses	1,030.00
4006 Subscriptions & Software	200.00
4007 Uniform Expenses	290.96
4008 Website & Hosting Expenses	249.00
4028 Postage & Shipping	300.00
Total 4000 OFFICE / GENERAL OPERATIONS	2,867.33
5000 PAYROLL EXPENDITURES	
5001 Payroll Expenses	90,202.91
5002 Payroll Benefits	21,014.42
5003 Health Benefits	12,818.95

Profit and Loss

July 2024

	TOTAL
5100 REPAIRS / MAINTENANCE	
5101 Heavy Equipment Lease Payments	1,713.34
5102 Operations Purchases	276.01
Total 5100 REPAIRS / MAINTENANCE	1,989.35
5200 SUPPLIES, MATERIALS & FUEL	
5201 Maintenance Supplies / Materials	334.44
5202 Operations Supplies / Materials	1,722.81
5203 Fuel Maintenance	264.40
Total 5200 SUPPLIES, MATERIALS & FUEL	2,321.65
5500 UTILITIES	
5501 Electricity	-841.41
5502 Propane	524.60
5503 Telephone	1,021.71
5504 Water & Sewer Service	3,144.96
5505 Trash & Recyclye	8,619.64
5506 WI-FI / Internet Services	627.14
Total 5500 UTILITIES	13,096.64
Stripe fees	40.18
Total Expenses	\$233,876.44
NET OPERATING INCOME	\$ -48,894.22
Other Income	
5700 GRANTS RECEIVED	
5701 CCHD Admin In-Direct Costs	35,264.94
Total 5700 GRANTS RECEIVED	35,264.94
5800 INTEREST INCOME	8,167.96
6000 TAX PROCEEDS	-,
6001 Property Tax	61,416.54
Total 6000 TAX PROCEEDS	61,416.54
Total Other Income	\$104,849.44
Other Expenses	
6100 GRANT EXPENSES - NON-OPERATING	
6101 Grant & Project Management	4,100.00
6101B CSS HMPG	5,000.00
Total 6101 Grant & Project Management	9,100.00
6104 Citizens Dock Design Coastal	34,237.81
6106 FEMA HMGP South Beach Planning	3,500.00
Total 6100 GRANT EXPENSES - NON-OPERATING	46,837.81
Total Other Expenses	\$46,837.81
NET OTHER INCOME	\$58,011.63
NET INCOME	\$9,117.41
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CCHD BANK ACCOUNT BALANCES (as of 16 August 2024)

1001 CASH AND INVESTMENTS:Bayside Checking #1766	BAYSIDE CHECKING	\$ 350.00
1003 CASH AND INVESTMENTS: CCHD Checking #4766	OPERATING	\$ 112,363.19
1004 CASH AND INVESTMENTS: CCHD Savings #4774	SAVINGS	\$ 5,021.29
1005 CASH AND INVESTMENTS:LAIF Reserve	RESERVE	\$1,083,531.36
1006 CASH AND INVESTMENTS:RHV Checking #0707	RHVCHECKING	\$ 500.00
1008 CASH AND INVESTMENTS:QB Payment Clearing Account	QB CLEARING ACCOUNT	\$ 4,581.19
		\$1,206,347.03

	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025
	ACTUAL BUDGET	EST BUDGET	EST BUDGET	EST BUDGET	EST BUDGET	EST BUDGE	ET EST BUDG	SET EST BUDGE	EST BUDGET	EST BUDGET	EST BUDGET	EST BUDGET
Income (Operating)												
Total 2400 COMMERCIAL REVENUE	86,471 48,100	55,592 48,300	53,506 47,800	55,506 55,000	52,206 52,000	53,206 55,50	00 81,206 64,5	69,206 62,50	67,806 62,500	58,706 59,500	59,206 59,500	57,906 59,500
Total 2600 SERVICES & FEES	14,381 14,285	12,780 12,215	8,200 11,215	24,040 15,715	8,135 14,215	8,505 13,48	10,605 13,5	85 12,235 13,91	12,765 15,115	12,835 14,615	13,570 16,285	12,075 15,215
Total 2700 MOORAGE - SLIP RENTALS	53,307 25,000	21,000 35,000	36,000 35,244	35,000 34,000	72,000 65,000	15,000 65,00	72,000 105,0	35,000 40,000	35,000 30,000	40,000 35,000	30,000 42,000 3	32,000 35,000
Total 2800 RV PARKS REVENUE OPERATIONS	29,231 31,385	18,853 27,985	17,585 22,985	17,585 16,385	17,585 15,000	17,585 14,50	0 17,585 14,5	17,585 14,50	17,585 14,500	22,285 14,600	22,285 17,100 2	25,285 17,600
Total 3000 SALES OF PRODUCT REVENUE	250 500	208 500	200 500	200 500	200 500	200 50	200 5	00 200 50	200 500	200 500	200 500	200 500
Total Income	183,641 119,270	108,432 124,000	115,491 117,744	132,331 121,600	150,126 146,715	94,496 148,98	181,596 198,0	85 134,226 131,41	133,356 122,615	134,026 124,215	125,261 135,385 12	27,466 127,815
Expenses (Operating)						the same of the same of		200 0 - 000 - 000		Name of the last o	The state of the s	
Total 3200 ADVERTISING	300	725 300	300	300	300	30	00 3	300	4,000 4,700	900	300	300
Total 3300 AUTO EXPENSES	3,743 4,900	3,873 4,900	4,109 4,900	4,109 4,900	4,259 4,900	4,309 4,90	00 4,309 4,9	00 4,259 4,90	4,109 4,900	4,109 4,900	4,109 4,900	4,109 4,900
Total 3400 BANK FEES / SURCHARGES	856 900	650 900	780 900	630 900	530 900	430 90	630	00 780 90	880 900	980 900	805 900	630 900
Total 3600 CONTRACTORS OPERATIONS	8,701 14,153	7,600 11,053	7,600 10,853	7,600 11,053	7,600 11,053	7,600 11,05	7,600 11,0	7,600 11,05	7,600 11,053	7,600 11,053	7,600 11,053	7,600 11,053
Total 3700 INSURANCE POLICIES	32,733 19,267	17,436 19,425	15,327 20,819	43,327 20,992	47,604 24,830	13,504 19,26	7 15,327 22,1	11 43,327 21,074	15,327 23,214	4,368 23,243	4,123 21,074	4,123 21,074
Total 3900 PROFESSIONAL FEES / CONSULTANTS	43,431 15,833	8,399 15,833	13,924 15,833	16,384 15,833	15,484 15,833	34,484 34,83	33 14,184 15,8	14,400 18,83	14,140 15,833	14,140 15,833	14,140 15,833 1	14,140 15,833
Total 4000 OFFICE / GENERAL OPERATIONS	2,867 6,750	2,261 11,825	22,856 5,600	2,352 6,605	22,452 5,563	6,913 6,50	0 2,975 6,3	2,380 6,30	2,130 5,000	2,791 5,200	2,030 4,900	2,180 4,700
Total 5000 PAYROLL EXPENDITURES	124,036 106,630	107,792 106,630	105,630 106,630	105,630 106,630	105,630 106,630	105,630 106,63	106,630 106,6	30 106,630 106,630	106,630 106,630	106,630 106,630	106,630 106,630 10	06,630 106,630
Total 5100 REPAIRS / MAINTENANCE	1,989 5,797	1,781 5,797	700 5,797	700 5,797	1,200 5,797	1,200 5,79	7 1,200 5,7	97 2,200 5,79	600 5,797	600 5,797	600 5,797	600 5,797
Total 5200 SUPPLIES, MATERIALS & FUEL	2,322 2,333	1,442 2,333	1,950 2,333	2,590 2,333	1,850 2,333	1,800 2,33	33 1,800 2,3	33 1,750 2,33	2,150 2,333	1,600 2,333	2,300 2,333	1,300 2,333
Total 5300 TRAVEL / TRAINING	1,250	1,250	580 1,250	630 1,250	240 1,250	1,500 1,25	50 1,500 1,2	1,500 1,250	1,500 1,250	650 1,250	300 1,250	300 1,250
Total 5500 UTILITIES	13,097 28,400	17,086 29,000	19,366 28,400	19,366 28,500	28,201 28,900	26,951 29,00	00 39,901 27,9	00 40,401 28,000	31,551 29,200	25,946 27,900	19,066 27,900 2	20,866 27,900
Total Expenses	233,776 206,514	169,045 209,247	192,822 203,616	203,318 205,094	235,050 208,290	204,321 222,76	4 196,056 205,3	08 225,227 207,37	190,617 210,811	169,414 205,940	161,703 202,871 16	52,478 202,671
	Contract of the Contract of th		and the second		ena como de		Classic Company	The second second	and the second second			
NET POSITION (OPERATIONS)	(50,136)	(60,613)	(77,331)	(70,987)	(84,924)	(109,825)	(14,460)	(91,001)	(57,261)	(35,388)	(36,442)	35,012)
					200000000000000000000000000000000000000		400	100 100 100 10		-		
OTHER INCOME												
Total 6000 TAX PROCEEDS	61,417 51,000			349,000 349,000		245,000 245,00	2,8	000		178,000 178,000		
OTHER EXPENSE												
Total 3800 INTEREST EXPENSE	8,600	8,600	260,304 176,600	8,600	8,600	183,254 8,60	00 8,6	8,60	375,000 383,600	8,600	8,600	8,600
NET POSITION (OTHER)	61,417		(260,304)	349,000		61,746			(375,000)	178,000		
CDANT INCOME			8,167	13,313	10,750	11,300	13,500	18,500	21,000	29,875	28,625	26,375
GRANT INCOME			0,107	13,313	10,700	11,300	13,000	10,000	21,000	25,010	20,020	20,310
TOTALS	11,281	(60,613)	(329,468)	291,326	(74,174)	(36,779)	(960)	(72,501)	(411,261)	172,487	(7,817)	8,637)
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c. CEO/Harbormaster Report (part 1)

Dear Harbor Community,

Here is an update on recent and upcoming activities within the Harbor District. We have some important developments and exciting events to share:

- **1. Upcoming Events:** We have two major events on the calendar:
 - Kites for Kids on August 31st, a fun family event for everyone to enjoy.
 - The Crescent City Classic Longboard Festival on September 28th & 29th, bringing classic surf culture and festivities to our harbor.
- 2. Morning Negative Tides Advisory: From the 18th through the 21st, we will experience morning negative tides. During this period, the launch ramp will not be safe for boat launching without risking damage to both the dock and vessels. We encourage you to plan ahead and consider launching your boats before or after this time.



c. CEO/Harbormaster Report (part 2)

- 3. Marketing and RV Park Traffic: Our collaboration with Orchid Marketing has resulted in a noticeable increase in visitors to our RV parks. We are also fine-tuning our online booking and payment systems for both the harbor and RV parks to enhance convenience and accessibility for our guests.
- **4. Federal Channel Dredging:** The U.S. Army Corps of Engineers (USACE) has opened the bidding process for contractors for the dredging of our Federal Channel, which is set to begin in October. This is a critical project to ensure the ongoing functionality and safety of our harbor.
- 5. Pilot Dredging Project Planning: Shelly Anghera from Moffat & Nichol and I have been working on a detailed project proposal for harbor dredging. We aim to present a draft to the Dredge Material Management North Coast Group at the end of August or early September. This marks a significant first step toward certifying a pilot project for dredging in the spring, laying the groundwork for sustainable dredging efforts moving forward.



c. CEO/Harbormaster Report (part 3)

6. Ordinance Reminder - Alcohol Consumption and Cleanliness:

Recently, our Harbor Maintenance and Harbor Patrol staff have noticed an increase in the consumption of alcoholic beverages and the improper disposal of containers on harbor property. We want to remind everyone of **Section 8.200 – District Property and Beaches** of the CCHD Ordinance Code. Subsection A states: *The possession or consumption of any alcoholic beverage is prohibited on any District property or beach, except at facilities with valid liquor licenses.* Please be mindful of this ordinance and help keep our harbor clean and safe for all to enjoy.

Thank you for your ongoing support and participation. We look forward to seeing you at our upcoming events and continuing our progress on our important harbor improvement initiatives.

Public Comment?



- d. Harbor Commissioner & Ad Hoc Committee Reports
 - (1) Commissioner Gerhard Weber
 - (2) Commissioner Wes White
 - (3) Commissioner Brian Stone
 - (4) Secretary Rick Shepherd
 - (5) President Harry Adams

Public Comment?

*** PLEASE NOTE: THE SEPTEMBER 3, 2024 BOARD MEETING HAS BEEN CANCELLED IN OBSERVANCE OF THE LABOR DAY HOLIDAY PERIOD ***

7. MEETING ADJOURNMENT

Adjournment of the Board of Harbor Commissioners will be until the next meeting scheduled for <u>Tuesday</u>, <u>September 17, 2024</u>, at 2 p.m. PDT. The Crescent City Harbor District complies with the Americans with Disabilities Act. Upon request, this agenda will be made available in appropriate alternative formats to person with disabilities, as required by Section 12132 of the Americans with Disabilities Act of 1990 (42 U.S.C. §12132). Any person with a disability who requires modification in order to participate in a meeting should direct such request to (707) 464-6174 at least 48 hours before the meeting, if possible.

